



The BACW's Bidding Commission hereby present questions made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" shall be numbered as they are received by the Bidding Commission and may not match the numbering provided by the companies.

Therefore, the Bidding Commission has answered previous questions on July 18, 2017 and they are published on BACW's website.

Question 3 – According to item 9.6 of Invitation of BID 171745/CABW/2017, will you consider 3 (three) participant at the bidding meeting, per module or 2 bidders as a whole BID. For instance each Module has One bidder, that is 10 participant total for the 10 module in the meeting. That is considered Module 1, 1 bid, 9 NO Bid form 10 participants?

Answer – If there is no 3 (three) participants per Module, the Invitation for Bid for that Module will be republished. If there is 3 (three) participants for one of the Modules, and there was no participants for other Modules, the Invitation for Bid will be republish for the specifics Modules that there was no more than 3 (three) participants. That's the reason why The Accreditation Form, Attachment IV, document that identify which Modules the Bidder shall provide a price proposal, and shall be included in the ENVELOPE nº 01 - QUALIFICATION ENVELOPE in accordance with the Clause 6 - QUALIFICATION (Item 6.1.1.6) of the Invitation for BID 171745/CABW/2017.

Question 4– Regarding 4.2 // My name is on the Resolution of Incorporation, as an Owner, Do I need to sign to bring the legalized Power of Attorney as a Corporation to myself as Director ?

Answer – If the Company's owner is on the Resolution of Incorporation, there is no need to bring legalized Power of Attorney under the Owner's name.

Question 5 – Regarding 6.2.2 & 6.2.3 Can the Basic Commercial License be the Certificate of Incorporation from the State. ;such document also meet 6.2.3

Answer – The Certificate of Incorporate from the State does not attend the Item 6.2.2, but only Item 6.2.3. If the Company is located in a State that does not issue this documentation requested on the item 6.2.2, the Bidder must submit a Statement that the State where the Company is located does not issue the Basic Commercial License.



Question 6 – Regarding 6.3.1, Does it need to be notarized.

Answer – If the presented document is a private document it won't be required to be notarized, however, if the document presented is a public document in another language that is not English, it shall be notarized and apostilled.

Question 7 – Regarding 6.3.2, The technical Data sheet per Item, There are multiples items under one specification (different colors, going up to 80 items)

Answer – In accordance to the Item 6.3.2 to the Invitation for Bid 171745/CABW/2017 shall be presented a Technical Data Sheet and Material Safety Data Sheet **for each and every item** even that there are multiple items with the same specification.

Question 8 – Regarding 6.7 Would you please elaborate/detail on the meaning/purpose of this Clause?

Answer – The item 6.7 means that it won't be accepted protocols, tracking numbers, as a proof of the documentation that was sent. It will be only accepted the documents in accordance with the CLAUSE 5 of the Invitation for Bid 171745/CABW/2017.

Question 9 – The bid 171745 / CABW / 2017 will be in person, that is, the person in charge of the company should be present for delivery of documentation?

Answer – In accordance with Item 5.4.5 and 5.4.6 the envelopes may be delivered by mail or in person. If the envelope be delivered in person, the company's owner does not need to be present at the public session, however, in accordance with the Items 4.2.1 and 4.2.2 to the companies representative shall present a Power Of Attorney to be representing the Company.

Question 10 – Are the values indicated by CELOG as reference price the maximum trading limit? Will values higher than indicated be disqualified or can they participate in the proposal phase?

Answer – The values indicated by CELOG as reference price are the maximum trading limit. The values higher than indicated will not be accepted.

Question 11 – Our Company is looking forward to participate on the IFB 171745 SUPPLY OF CHEMICAL PRODUCTS (POUIM) SPECIAL PRODUCTS (PESPE) AND PAINT AND SOLVENTS (TSOL). And we would like to ask if the process could be postponed since it has an extensive list of products. Our company, and most of the suppliers, would have plenty of time to look for better prices and lead time.



Answer – Unfortunately the Bidding public session can't be postpone, however, in accordance with the Item 9.6 of Invitation of BID 171745/CABW/2017:

“In case there are not 3 (three) participating bidders at the bidding meeting, the Bidding Commission will inquire to the present bidders about safeguarding their envelopes for a republishing of the IFB to be announced at later date.”

Question 12 – *This is the first time we received this type of invitation from CABW, and we have some doubts as we should be present on the BID day is it a mandatory requirement?*

For this BID should we have some special documentation besides the ones we already have and already worked with CABW? Our director just arrived today, we do not know if we will be able to send the envelopes in time, in this case we can't be quote any of these materials that are in this BID anymore ?

Answer – In accordance with Item 5.4.5 and 5.4.6 the envelopes may be delivered by mail or in person. It is not mandatory to have a Company's Representative at the Bidding Public Session. The necessary documentation to participate on this Bid is on the Items 5, 6 and 7 and can be download at <http://www.cabwnews.com/index.php/solicitations.html> (Solicitation Package Of the Invitation for Bid 171745/CABW/2017).

Question 13 – *Thank you for the opportunity to participate in this bid. We would like to request the modules, specifically module 6, in excel format, if at all possible.*

Answer – It is not possible to provide the Module 6, in excel format.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to con@cabw.org

Note: This information has been made available at BACW website in the publishing for the related Bidding Process. <http://www.cabwnews.com/index.php/solicitations.html>