



The BACW's Bidding Commission hereby present questions made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" shall be numbered as they are received by the Bidding Commission and may not match the numbering provided by the companies.

Therefore, the Bidding Commission has answered previous questions on July 18, 2017, August 21, 2017, August 22, 2017, and August 24, 2017 and they are published on BACW's website.

Question 22 – *In regards to Question # 18 answered, we are still unclear. Our company is in good standing and does not fall below any of the Item 3 conditions. However, on item 14, it states that the company shall have at least 50% of the bidding items in its manufacturing portfolio. Quoting: "14.2 requiring potential winner of bid to have at least 50% of the products available in its manufacturing portfolio." We are not the manufacturer of any of them items. Are we able to quote as distributors?*

Answer – In accordance with item 14.2 of the Invitation for Bid, *"The limit established above seeks to increase the number of bidders, requiring potential winner of bid to have at least 50% of the products available in its manufacturing portfolio."* Based on that, the Bidding Commission clarifies that **manufacturing portfolio** includes not only items that a bidder may manufacturer, but also products that a bidder may sell as distributor.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to **con@cabw.org**

Note: This information has been made available at BACW website in the publishing for the related Bidding Process.
<http://www.cabwnews.com/index.php/solicitations.html>