



The BACW's Bidding Commission hereby present questions made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" shall be numbered as they are received by the Bidding Commission and may not match the numbering provided by the companies.

Therefore, the Bidding Commission has answered previous questions on July 18, 2017, August 21, 2017, August 22, 2017, August 24, 2017, August 31, 2017, and September 5, 2017 and they are published on BACW's website.

**Question 25 –1) Module 7, Lines 5 thru 17. The manufacturer for these lines is listed as Hentzen Coatings - may we quote an alternate manufacturer? 2) Module 6, Lines 17 - 38. Size is not specified. We need a size. The UM is listed as BT or Tube or CN but these can vary in size. 3) Module 10, Lines 29 to 5. The manufacturer for these lines is listed as AKZO Nobel - may we quote an alternate manufacturer?**

**Answer –** Due to the technical matter of the questions, BACW forwarded it to the Requesting Military organization. Based on their analysis, this Bidding Commission states that in accordance with Item 6.3.1 of the Invitation for Bid, the bidder must also *"submit a statement that chemical products offered possess the same technical specifications described in the BASIC PROJECT PLAN or superior physical and chemical properties. Upon delivery, products shall not be recycled, re-manufactured or reconditioned."*

Therefore, alternative manufactures items can be provided as long as they meet the requirement of qualification described in the Invitation for Bid.

Moreover, after further review, the Requesting Military organization noticed that the Annex A of the Basic Project had missing information in regards to the size of the units.

Based on that, this bidding process shall be republished, so that the document can be corrected.

**Question 25 -** *In reviewing the various modules and items, we notice that one particular item on one module appears to have been disconnected by its OEM. It is expected that this OEM will not have any replacement available until the middle of 2018 and therefore will not have any data sheets, MSDS, test reports, etc. until that time.*

*What should be the correct procedure for such a situation? Should we present a letter from the OEM about this discontinuation in lieu of the bid data for this item? In this case, would the remainder of the items in this module be considered in the absence of the discontinued item?*

*Or should we propose a possible substitute/replacement item along with this replacement item's technical data?*

**Answer –** In accordance with Item 6.3.1 of the Invitation for Bid, the bidder must also *"submit a statement that chemical products offered possess the same technical specifications described in the BASIC PROJECT PLAN or superior physical and chemical properties. Upon delivery, products shall not be recycled, re-manufactured or reconditioned."*



Therefore, alternative manufactures items can be provided as long as they meet the requirement of qualification described in the Invitation for Bid

In addition, in accordance with item 7.11 of the Invitation for Bid “The BIDDER is not obligated to submit a price proposal for each MODULE; however, the BIDDER must show the unit price for each item included in the MODULE for which it does provide a price proposal.”

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to **con@cabw.org**

*Note: This information has been made available at BACW website in the publishing for the related Bidding Process.*  
<http://www.cabwnews.com/index.php/solicitations.html>