



The BACW's Bidding Commission hereby present questions made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" shall be numbered as they are received by the Bidding Commission and may not match the numbering provided by the companies.

Therefore, the Bidding Commission has answered previous questions on July 18, 2017, August 21, 2017, August 22, 2017, August 24, 2017, August 31, 2017, September 5, 2017, September 12, 2017, September 18, 2017, September 19, 2017, and September 21, 2017 they are published on BACW's website.

Question 30 – *Is the contracted party responsible for freight to the CABW location according to our country (Washington in our case)?*

Answer – In accordance with item 17.1 of the Invitation For Bid, items shipped from the USA may be delivered at BACW's warehouse in Maryland. *"In this case, **INCOTERMS 2010 – FCA shall apply**" (17.1.1. of the IFB).* Therefore, the CONTRACTED PARTY is responsible for freight to the BACW warehouse.

Question 31 – *Is the contracted party responsible for freight, taxes and duties for material shipping to BRAZIL from the CABW location (Washington in our case)?*

Answer – In accordance with item 17.1 of the Invitation For Bid, items shipped from the USA may be delivered at BACW's warehouse in Maryland. *"In this case, **INCOTERMS 2010 – FCA shall apply**" (17.1.1. of the IFB).* Therefore, the CONTRACTING PARTY is responsible for freight from BACW's warehouse to final destination in Brazil.

Furthermore, in accordance with item 13.4 of the Basic Project *"when applicable, the CONTRACTED PARTY shall be responsible for any export license, as well as relevant costs"*

Question 32 – *Is the shelf life of 80% required when the product arrives at the CABW location in Washington or in Brazil?*

Answer – In accordance with item 14.10 of the Basic Project *"Products must be delivered with at least 80% of their shelf life"*. Moreover, the places for deliver are described on clause 17 of the IFB.

Question 33 – Due to a very heavy file to be emailed, would you like to know if we can create a link and the files are downloaded from this?

Answer – Dear Bidder, qualification documents and price proposal send by e-mail will not be considered. Please refer to Clause 5 of Invitation for Bid for instructions on how to submit qualification documents and price proposal.



Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to **con@cabw.org**

Note: This information has been made available at BACW website in the publishing for the related Bidding Process.
<http://www.cabwnews.com/index.php/solicitations.html>