



The BACW's Bidding Commission hereby present questions made by companies with their respective answers.

REMARK: The questions presented in this "Questions and Answers" shall be numbered as they are received by the Bidding Commission and may not match the numbering provided by the companies.

Therefore, the Bidding Commission has answered previous questions on November 6, 2017 and November 8, 2017, and November 10, 2017 and they are published on BACW's website.

Question 12 – *Are the not-to-exceed prices contained in your RFP firm?*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, yes, they are. They were based on the responses to the RFQ. You shall not submit a proposal to the bid with prices higher than the not-to-exceed prices provided.

Question 13 – *Can we bid on just one antenna, or do you require a bid for both antennas?*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, you can bid on one antenna or both, as stated in item 1.2 of the Basic Project.

Question 14 – *Concerning the logistics in Brazil, after the equipment being cleared at customs, the contractor shall provide transportation to final destination, in this case, Brasilia and Manaus. We would like to understand how this process will happen once the contractor pays the logistics but can't generate invoice necessary to transportation and it is not responsibility of contractor the customs' clearance. Who will generate this invoice locally?*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, these are the planned logistics steps:

- a) The CONTRACTED PARTY contracts/pays the logistics to the final destination and generates an invoice for transportation to the final destination;
- b) The CONTRACTED PARTY shall notify CENSIPAM that the goods departed from the country of origin and the expected arrival at the Brazilian port;
- c) Once arrived at the Brazilian port, the logistics company shall store the goods at the designated port's depot for customs clearance;
- d) CENSIPAM and its partners perform the customs clearance;
- e) CENSIPAM notifies the CONTRACTED PARTY that the customs clearance is concluded and that the goods are ready for transportation;



- f) CONTRACTED PARTY notifies the logistics company to pick up the goods at the port's depot and to perform the transportation to the final destination; and
- g) Once arrived at the final destination (Brasilia and Manaus), the logistics company shall store the goods at CENSIPAM's depot.

Question 15 – *Concerning the warranty, the contractor shall provide local support of installed equipment and spare parts during 3 years. In any case of failure within the 3 years window, contractor is responsible for repairing locally or replace the equipment in case of unrepairable issue. Is it correct our understanding?*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, yes. Just to clarify that "local repair" does not necessary mean "on site repair", since the repairing services will be performed by one or more local companies (item 4.12.4 of the Basic Project), and any of these companies may decide to repair, e.g., at its laboratory.

Question 16 – *After the warranty period, CENSIPAM will assume the responsibility of repairing equipment with the accredited support centers. Is it correct our understanding?*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, CENSIPAM will probably repair any damaged equipment with the accredited support centers, once the repairing prices of these support centers stay compatible with the market price.

Question 17 – *Confirm redundant TTC modems are required.*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, yes, redundant TTC modems are required.

Question 18 – *Is 5TB RAID-5 per channel or total (5TB or 25TB total nominal required)?*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, the temporary storage of the processed digital stream (raw digital data) shall have a total of 5TB SAS Storage 3.0 RAID-5 (available, not nominal).

Question 19 – *8. Does RAID-5 need to be redundantly provided as well as part of the solution (10TB or 50TB total depending on above)?*

Answer: Due to the technical nature of the question, the Bidding Commission requested consideration from the technical division of the requesting agency. Based on that, it depends on the architecture



provided by the CONTRACTED PARTY. If it is a standalone storage system, there is no need to provide two units of 5TB each, just need to make sure that the storage system has enough configuration to support the load and, at least, these redundant subsystems: power supply, controller, cache and external connectivity. But if the storage is provided as a part of the data receivers/converters or processing servers, then, at least, two active units are required of 5TB each.

Question 20 – *With reference to item 12 of the contract and item 15 of the Invitation Bid, should the bank that has to be chosen have a representation in Brazil or is it not a mandatory requirement?*

Answer: The requirement of a Brazilian representation is not required for the bank.

Notwithstanding, In accordance with the Invitation For Bid 173576/CABW/2017 item 25.1 *“Any doubts arising from the provisions of this Invitation for Bid may be the subject of consultation, in writing, to the **Bidding Commission** in charge of this bidding process, up to 48 hours before the delivery of the proposals.*

Based on that, the BACW’s Bidding Commission reinforces that questions shall be submitted to con@cabw.org and no agents outside BACW should be copied in the e-mail. Thus, only answers published in BACW’s website are considered official and part of the solicitation file.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to con@cabw.org

Note: This information has been made available at BACW website in the publishing for the related Bidding Process.
<http://www.cabwnews.com/index.php/solicitations.html>