



The BACW's Bidding Commission hereby present questions made by companies with their respective answers.

**REMARK:** The questions presented in this "Questions and Answers" are numbered as they are answered by the Bidding Commission and may not match the numbering provided by the companies.

**1. Question** – We would like to ask if the terms and conditions of the tender can be negotiated prior to its signature or we should take it "AS IS" and NO negotiation is allowed.

**ANSWER:** "In accordance with item 17.1 of the Invitation for Bid 181301/CABW/2018 (IFB), the winning bidder shall sign the Draft of the Contract attached to the IFB, as follows:

*"17.1. After approval of the bid, the winning bidder (the 'CONTRACTED PARTY') shall have 5 (five) business days, from the date of notification, to sign the CONTRACT attached as per ANNEX III, under penalty of losing the right to a contract, as well as being subject to the sanctions established in this INVITATION FOR BID and other sanctions or damages available based on applicable law"*

Moreover, in accordance with item 37.2 of the IFB,

*"37.2 Participation in this bidding process implies full acceptance of the terms and conditions established in this Invitation for Bid and its Annexes, as well as with the requirement to comply with the provisions herein."*

Therefore, based in the aforementioned items, the BACW's Bidding Commission clarifies that no negotiation in regards to the terms of the Contract is allowed."

Notwithstanding, In accordance with the Invitation For Bid 181301/CABW/2018 item 37.1, *Any doubts arising from the provisions of this Invitation for Bid may be the subject of consultation, in writing, to the **Bidding Commission** in charge of this bidding process, up to 48 hours before the delivery of the proposals.*

Based on that, the BACW's Bidding Commission reinforces that questions shall be submitted to [con@cabw.org](mailto:con@cabw.org) and no agents outside BACW should be copied in the e-mail. Thus, only answers published in BACW's website are considered official and part of the solicitation file.

Furthermore, the Brazilian Aeronautical Commission appreciates the question, and stands available to clarify and explain any doubts or concerns in order to increase the BID quality. Any questions or concerns must be submitted to [con@cabw.org](mailto:con@cabw.org)

*Note: This information has been made available at BACW website in the publishing for the related Bidding Process.*  
<http://www.cabwnews.com/index.php/solicitations.html>